

## CA-Endevor to ISPW Conversion – ASR

With the Software Change Management product CA Endevor incurring disproportionate costs in licensing fees, this Dutch insurance group sought an alternative product to replace it. With highly experienced specialists ready to manage the transition, TSG Software were able to recommend a solution that would provide a replacement product at a fraction of the cost.

### About ASR

ASR is one of the largest insurers in The Netherlands, with over 4,000 employees and revenue of €4.3 billion in 2012. They provide private and business clients with a range of insurance products including pensions, life, non-life, health and disability insurance. They also offer services in the mortgage and banking sectors through a number of associated brands, and are active in real estate.

### Problem

- High licensing costs of CA Endevor

### Solution

- Replace Endevor with ISPW
- Seamless migration, all items migrated

### Benefits

- Significantly lower costs
- Some feature enhancements

### THE PROBLEM

ASR were using CA's Endevor as their Software Change Management (SCM) solution. Due to the licensing fees required to use the CA product, they were incurring high costs and sought an alternative solution that would allow them to eliminate some of those costs, while at the same time maintaining the same or better functionality that CA Endevor provided.

In addition to the problem of cost, the availability of experienced Endevor administrators was also becoming a limiting factor.

### THE SOLUTION

Thanks to good relations formed while working together on a previous software conversion, ASR thought to approach TSG Software for advice on an alternative solution. With over 20 years of experience managing software migrations and conversions for large blue chip clients, TSG recommended that ASR convert Endevor to ISPW.

ISPW is an alternative SCM that provides all the features and functions of Endevor at a much reduced licence cost, and that can be fully integrated with distributed versioning tools. All the investment in the previous technology is protected as SCM structures and code are smoothly migrated to ISPW. Furthermore, ISPW typically requires 50% less human resource than Endevor as many manual processes are automated, and the need for external consulting is eliminated. TSG Software's own experience of migrations, combined with the product specific expertise of the ISPW engineers, made the conversion of Endevor to ISPW a very smooth process for ASR.

### THE OUTCOME

By migrating from Endevor to ISPW, ASR benefited from a more flexible SCM product in the form of ISPW. In addition to this migration TSG also managed the replacement of CA's Telon, IDMS, and ADS Online products. When combined with ASR's own efforts to convert CA's Easytrieve, TSG had helped ASR eliminate all five CA products that were in use at the time, saving an estimated €3M in annual licensing costs.

ASR's project manager who oversaw the migration was pleased with how ISPW had successfully replaced all of the components of the CA product, leaving nothing behind. He is quoted as saying "all items – for all environments, including history – were migrated from Endevor to ISPW".

It was also noted that the technicians involved in the migration had a high level of expertise, and worked in good partnership to make the migration happen smoothly and efficiently.

### IN SUMMARY

ASR, one of The Netherlands' largest insurers, made significant cost savings by migrating their existing Software Change Management product (CA Endevor) to ISPW from ISPW Benchmark Technologies Ltd. The replacement product provided the equivalent functionality of Endevor – plus some enhanced features – and the structured migration process ensured that no Endevor objects were left behind.

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